



Oklahoma Office of Workforce Development
900 N. Portland Ave.
Oklahoma City, OK 73107

MEMORANDUM #M-06-2018

DATE: June 18, 2018

TO: WIOA Core Partners
Chief Local Elected Officials
Workforce Development Board Chairs
Workforce Development Board Staff

FROM: Dr. Erin Risley-Baird, Executive Director

RE: PY18-PY19 Local Performance Negotiations

Local Area Performance Negotiations

The Local Workforce Development Area board, the Chief Local Elected Official, and the Oklahoma Office of Workforce Development (OOWD) as the Governor's chosen administrative entity for the Workforce Innovation and Opportunity Act (WIOA), must negotiate and reach agreement on the Program Year (PY) 2018 and PY 2019 title I local levels of performance based on the State's negotiated levels of performance no later than September 30, 2018. In negotiating the local levels of performance, the local board, the chief elected official, and OOWD must make adjustments for the expected economic conditions and expected characteristics of participants to be served in the local area, using the statistical adjustment model developed at the Federal level as a tool.

As part of the negotiation process, the local area will be asked to propose expected levels and provide a narrative rationale for the methodology behind its expected levels of performance. The narrative summary must accompany your Local negotiation numbers and should be no more than 5 double spaced pages.

OOWD will review and consider past performance, review the economic and demographic profile of the local area as defined in WIOA sec. 116(c)(3), the state negotiated levels of performance, and the proposed expected levels and narrative submitted by the Local Area during the negotiation process. The two entities will reach mutually agreed-upon negotiated levels of performances. Once negotiations are complete, the Local area must have the Local Negotiated levels of performances added to their local and regional plans no later than September 30, 2018. Preparations must be made to ensure the appropriate entity can approve the modification to the plans by the due date.



Narrative Rationale

The narrative rationale must cover, but is not limited to, the following topics and how they factor into the proposed levels of performance.

1. The extent to which the levels involved promote continuous improvement and ensure optimal return on the investment of Federal funds.
2. The extent to which levels involved will assist the State in meeting the performance goals established by the Department of Labor.
3. How the proposed local levels were determined using the objective statistical adjustment model provided by the State.

Timeline:

July 30, 2018 – State Statistical Model overview webinar with Local Boards (participation by a representative of each local workforce board required).

August 20, 2018 – Expected levels of performance and narrative are due to OOWD by COB.

August 27-31, 2018 – Negotiation calls finalizing local numbers with each local office.

September 30, 2018 – Local negotiated numbers are due to the Regional Office. Local plans must be updated with the negotiated performance levels.

Definitions of Terms Related to Performance Negotiations:

- **Expected levels of performance** are the levels of performance for each primary indicator of performance for each core program submitted by the Local Area in the initial submission of performance negotiations.
- **Negotiated levels of performance** are the levels of performance for each primary indicator of performance for each core program, agreed to by the Local Area and OOWD. These negotiated levels of performance must be incorporated into the Local Area Plan no later than September 30, 2018.
- **Baseline indicators** are certain primary indicators of performance that will be used as baseline data to inform the process to determine the negotiated levels of performance in future program years. Local areas will not propose an expected level of performance for baseline indicators for PY 2018 and PY 2019 and will not need to come to agreement with OOWD on negotiated levels of performance.

As an effort to better coordinate services and joint performance across partner programs, we encourage an invitation to core partner representatives to be present during the negotiation call with OOWD to observe the process and to be aware of the metrics that are negotiated for the Title I programs.

PY2018/2019 Local Performance Levels					
Performance Measures	Programs	PY 2016 Performance Levels	PY 2017 Performance Levels	PY18-PY19 Expected Levels	PY18-PY19 Negotiated Levels
Employment 2nd Quarter After Exit	Adult				
	Dislocated Worker				
	Youth				
Employment 4th Quarter After Exit	Adult				
	Dislocated Worker				
	Youth				
Median Earnings 2nd Quarter After Exit	Adult				
	Dislocated Worker				
	Youth			Baseline	Baseline
Credential Attainment	Adult				
	Dislocated Worker				
	Youth				
Measurable Skill Gains	Adult			Baseline	Baseline
	Dislocated Worker			Baseline	Baseline
	Youth			Baseline	Baseline
Effectiveness in Serving Employers	State Measure			Baseline	Baseline

PY2018/2019 State Negotiated Performance Levels							
Indicator/Program	Title I Adults	Title I Dislocated Workers	Title I Youth	Title II Adult Education	Title III Wagner - Peyser	Title IV Rehabilitative Services	Average Indicator Score
Employment 2nd Quarter After Exit	66.70%	75.00%	66.50%	Baseline	63.50%	Baseline	
Employment 4th Quarter After Exit	67.00%	73.90%	62.70%	Baseline	73.90%	Baseline	
Median Earnings 2nd Quarter After Exit	\$5,200	\$7,600	Baseline	Baseline	\$5,200	Baseline	
Credential Attainment	64.50%	59.10%	46.40%	Baseline	-	Baseline	
Measurable Skill Gains	Baseline	Baseline	Baseline		-	Baseline	
Effectiveness in Serving Employers	Baseline	Baseline	Baseline	Baseline	Baseline	Baseline	
Average Program Score							